



MONROE

## WHAT WE OFFER

**Eastland Feed and Grain, Inc.** in Shannon is both a mill and grain elevator and can meet any of your grain or feed needs. We also provide commodity brokerage to support your personal hedge account. We understand hedging, basis, spreads, and freight. We are comfortable working with producers of any size with a variety of needs.

**Area 51** in Savanna offers a country market all year long for corn, beans, and wheat; as well as helping you with your marketing needs.

**Miller's Mill** in Chadwick offers feed and farm supplies to customers.

**Eastland Commodities** in Darlington provides assistance with marketing, hedging, and trading services as well as finding the best market for your grain.

The **Honey Creek Feed Mill** in Monroe, WI is our newest feed mill and feeds the livestock base of Southern Wisconsin.

### **SISTER COMPANIES**

We also have a repair shop located in Lanark called **Eastland Fabrication**. This operation offers fabrication, welding, and repair of any and all farm equipment, grain trailers, and truck tarp installation. As well as serving commercial and industrial customers.

In 2015, Eastland Fabrication expanded into sales and service of Houle and Nuhn manure handling equipment, Ag Spray equipment, and Schulte mowers; as well as many other product lines, parts, and accessories. Also located in Lanark, this entity is called **E and S Equipment**.

### **FEED DIVISION**

The Eastland Feed team puts in the effort to ensure that your livestock are being given specialized nutrition that is precise for your operation. They also focus on the technical side of an operation, which helps maximize management and profitability.



SHANNON

## **Eastland Feed and Grain, Inc.**

### Who We Are

Since starting Eastland Feed and Grain, Inc. in 1990, the Coulthard family has expanded their business every year. There are now five locations including Shannon (feed and grain), Savanna (grain), Chadwick (feed), Darlington, WI (brokerage and grain marketing), and our newest addition - Monroe, WI (feed mill). As a result of our numerous expansions, we have grown to become a modern mill and grain elevator; serving the tri-state region in Illinois, Iowa, and Wisconsin.

We have effectively increased our capacity for ingredients, manufacturing, and delivery every year since we opened the doors. We currently have 2,700,000 bushels of grain storage as well as a complete line of feed milling equipment and the trucks to deliver the finished product.

Our most recent additions include a commodity shed, robotic bag line, and truck wash bay. These have helped us lower costs and improve labor efficiency while also improving biosecurity.

We started as a small family operation, and it is still a family operation, just a larger family!

We are always going, always growing, always  
"Helping Farmers Feed the World"  
We are Eastland Feed and Grain, Inc.

-Roger Coulthard, President

### Nutritional Staff

*Bree Lietzow – 815-291-8702*

*Lyle Greenfield – 815-266-4143*

*Abbey Niebuhr – 815-291-2820*

### Eastland Order Desk 800-858-2723

Generally Open 6am-5pm

### Eastland Feed and Grain, Inc. 800-858-2723

*Roger Coulthard – Manager and Formulator*

*Jeremy Coulthard – Wet Feed/Ingredient Merchant*

### Honey Creek Feed Mill 866-228-9808

*Adam Coulthard – Mill and Purchasing Manager*

### Eastland Commodities 815-821-3521

*Brent Sandahl – Merchant/Broker*

*Amy Beyer - Merchant*

### Area 51 815-273-0299

*Bruce Radke – Merchant*

### Eastland Fabrication

Lanark Office: 815-493-8399

### E and S Equipment

Lanark Office: 815-493-6787

## SHANNON FEED MILL CAPABILITIES

- Two Pair Roller Mills
- Three Pair Roller Mills
- Three ton Horizontal Mixer with computer-controlled three stage batching system
- Sixteen bin micro system
- Seven ton Vertical mixer
- Twin CPM 100 horse pellet mills
- Twin 75 horse soybean extruders
- Robotic Bagging system
- Storage capacity for approximately 2000 tons of bulk feed ingredients
- 2 million bushels of grain storage
- 25+ loadout tanks
- Delivery available via seven tandem auger trucks, five semi auger trailers and five semi belt trailers

## MONROE FEED MILL CAPABILITIES

- Three Pair Roller Mill
- Four ton Horizontal Mixer with computer controlled three-stage batching system
- Thirty three bulk ingredient tanks
- Storage capacity for over 1200 tons of bulk feed ingredients
- Thirty two bin micro system
- Twenty five loadout tanks
- 110,000 bushel corn tank

## COMBINED OPERATIONS

- 3200 tons of ingredients
- Over 200 ingredients inventoried
- 1200 ton per day milling capacity

## FEED DIVISION EMPLOYEE CREDENTIALS AND DUTIES

Lyle Greenfield- Lyle grew up on a farm just south of Shannon, IL. near Harper, IL. His father milked cows, farrowed pigs, fed cattle and marketed grain. It was a family farm in every sense. Lyle, along with his siblings, were actively involved in helping their parents with daily responsibilities. It was a great education – teaching the value of work and how to care for animals. Lyle has a BA degree in Mathematics with a minor in Chemistry. Lyle has worked in the feed industry for over 40 years.

Bree Lietzow- Bree grew up in North Central WI on a 100 cow dairy farm. She obtained her Bachelor's Degree in Animal Science from the University of Wisconsin-Madison. She has been with Eastland since 2015. She works with clients in Northwest IL and Southwest WI. Her primary expertise is dealing with dairy nutrition, followed by beef operations.

Abbey Niebuhr, MS- Abbey interned for two summers at Eastland before attending the University of Wisconsin-Madison, where she got her Master's Degree in Dairy Science. She grew up in Lanark, IL on a small farm with chickens, cattle, hogs, and horses. She enjoys working with dairy and beef. Her territory is located in the Rock and Lafayette counties.

## TECHNICAL SERVICES OFFERED

*In order to meet your specific needs, we offer custom-formulated feed products manufactured in our mills.*

**Forage Analysis:** We currently use Rock River Labs and Dairyland labs for forage and grain testing.

**TMR Analysis:** Penn State Shaker box, sample send in and TMR audits available.

**Industry Support:** We offer a wide variety of experts in several fields that fit your operation's needs for in-depth analysis or troubleshooting.

**Nutrition Consultation:** We conduct farm visits which include herd walk thru's, farm record evaluation, SOP set-up, troubleshooting, economics and more. This allows us to make effective and economical recommendations for your current needs. We provide diets based on your operation's needs which also includes custom complete feeds, minerals, and protein mixes.

**Inventory Management:** We gather all the data for projected herd size going into a new crop year to aid in making decisions for harvesting.

**Grain Bank:** We provide low-cost grain inventory storage for your grain bank corn or beans.

**Inoculants:** We inventory and provide service on the CHR Hansen line. We regularly use Biomax Pro and SiloSolve FC; also products like SiloSolve OS for topical applications on bunkers. Offering full-tech support from ourselves and the CHR Hansen corporation goes beyond just selling the inoculant, but also looking at forage quality, equipment set-up, and troubleshooting forage issues. We believe in helping producers make better quality forage so they can get more out of what they have on their own farm.